



## **7 Steps To A New Job in 2013: What employers are looking for in today's troubled economy**

*Nick Vulich*

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"It's a **quick no nonsense read** that really showed me how I was doing things that were hurting my search. This book was **exactly what I was looking for and I didn't even know it.**" Jason

"Read the book and **forget about the old way of job searching** and you will be far ahead of the other job seekers. The job resources list and sites he shares are fabulous and **so helpful in preparing you for a job search.**" R. Lewis

"There were **so many helpful hints and tricks that are usually ignored or never even thought of now a days**, and let's face it 15 extra minutes of effort before the interview may not always pan out, but when it does **you will be thanking yourself** (and hopefully Nick too) for not being lazy..." Melzmonnin 85

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Hi - My name is Nick Vulich. I've spent over fifteen years as a retail hiring manager, and have personally hired close to five hundred employees. Clerks, managers, warehouse workers, you name it, I've interviewed, and hired them.

Let me tell you, I've seen, and heard some crazy stories.

One girl carefully explained how she needed weekends off to visit her boyfriend in prison. He'd just killed someone; she apparently got off on a technicality. I've had my share of people coming in smelling like a marijuana factory, and watched them get up and walk out when I mentioned our drug testing program. And, of course, there are always the kids who come in wearing "F\*\*k You!" or "Sh\*t happens" t-shirts. But, hey, it matched their sandals and torn jeans. Nice outfit. Totally wrong place for it.

To be fair, I've also hired a lot of great people. One of these was a young man I met in Maryland. We were getting ready to close up shop as a major hurricane was coming in. Trees were already down all over; streets flooded. None of it seemed to bother him at all. He handed me his resume, and explained why he was the best man for the job. Heck, he had my attention just by walking in on a day like that. Needless to say I had him on a plane a few days later to interview with the big wigs in the home office for a management position.

There was also the girl who walked into the store, stopped to straighten the wrinkled carpet, and picked up a wrapper, and threw it away. By showing that little bit of ambition, she outgunned several of my seasoned workers.

I probably don't have to tell you, both of these people got the job. Little things, big results.

If you haven't already discovered it **this isn't your father's job search**. Jobs have changed drastically over

the last twenty years, and so has the method used for finding them. If you haven't updated your job search arsenal, you're going to be fighting a losing battle.

This book introduces you to the **Seven Tools every job seeker needs** to find a job in today's troubled economy.

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