



How to Play the Game: What Every Sports Attorney Needs to Know

Darren Heitner

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If you want to play the game, you need to know how to play the game.

Sports law is a niche practice area. It encompasses a variety of disciplines, but also requires knowledge of the inner workings of professional leagues and sports-related statutes in order to be successful in the field. *How to Play the Game* provides readers with an overview of sports law specifically tailored to practitioners who are looking to add sports law to their practice area and who need a practical, informative--though not encyclopedic--overview of the field to help them get started.

It discusses the laws that govern the sports industry, from contract drafting and negotiation to antitrust issues, intellectual property matters, and labor law concerns. It also discusses the role of players' associations, the power of sports commissioners, sports betting regulations, and more.

But what makes this book unique are the real-life case studies involving recognized professional and college sports figures as well as anecdotes from the author's own experiences as a sports attorney, agent, and media spokesperson for college and professional sports industries.

In addition, an appendix contains examples of legal documents--including professional contracts--with which any sports attorney/agent needs to be familiar. In short, *How to Play the Game* is the go-to source for anyone interested in getting into the field of sports law.

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